



9th Edition

# MICROGRID

GLOBAL INNOVATION FORUM

NORTH AMERICA • MARCH 18-20, 2019 • WASHINGTON, D.C.

## Sponsorship & Exhibition Opportunities

The **9th Microgrid Global Innovation Forum – North America**, March 18-20, 2019 in Washington, D.C. ([www.microgridinnovation.com](http://www.microgridinnovation.com)) brings together key industry executives for focused networking and information sharing concerning the design, implementation and operation of renewables-centric microgrids in North America and globally. The emphasis is on maximizing the effective use of sustainable distributed energy resources, refining the positive business model for a range of microgrid deployments, and sharing real-world case studies in both grid-tied and off-grid environments.

The event will focus on:

- Microgrid feasibility, design, and implementation
- Refining the business case for hybrid, renewable energy microgrids
- Solar + storage advances
- Utilization of energy storage for microgrid scenarios
- Advanced battery, fuel cell, and flow battery technologies
- Microgrid power control, management, and grid integration
- Optimizing the management of distributed renewable energy resources
- Effective project evaluation, implementation, and management
- Microgrids as a grid resiliency and reliability strategy
- Standards and interoperability issues
- Market drivers and opportunities worldwide

The audience for the Forum includes microgrid project developers, owners, and entrepreneurs; utility and energy provider executives; renewable energy professionals; energy storage providers, technology researchers, investors and regulatory representatives, and more.

Sponsorship of the Forum allows organizations to showcase their thought leadership and innovation to key executive decision makers within this high-growth market.

**"The was a great networking opportunity. Speakers were interesting in and of themselves, but the mix (tech, policy, regulatory, markets) made for deeper conversations than most events provide."**

*-- Paul Roege, Vice President - Strategic Initiatives, Typhoon HIL*



## Previous Microgrid Innovation Forum Attendees Include:

- 127 Energy
- 3Angle Capital
- Aalborg University
- ABB
- Acciona Energía
- Adaptive Balancing Power
- Akuo Energy
- Alliance for Rural Electrification
- Altairnano
- Ameren
- American Public Power Association
- Anbaric Power LLC
- APESF
- Aquion Energy
- ARDA Power
- Arelis Group
- Associação de Energias Renováveis
- BC Institute of Technology Centre
- Benoolend
- Black & Veatch
- Blue Pillar
- Boeing Research & Technology Europe
- Boreal Renewable Energy Development
- BU Africa
- Burns & McDonnell
- Canadian Solar
- Catalonia Institute for Energy Research (IREC)
- CENER
- Center for Climate and Energy Solutions
- CERTS Microgrid Project
- CEZ Distribuce, Corp.
- Circular Energy
- Colorado State University
- ComRent International
- CPG Advisors
- CPS Energy
- CSEM SA
- Customized Energy Solutions
- cyberGRID GmbH
- DC Public Service Commission
- DEG - German Investment Corporation
- Deutsche Investitions- und Entwicklungsgesellschaft mbH
- Distributed Generation Ltd
- Distributed Sun LLC
- DNV GL
- Duke Energy
- Dynamic Energy Group
- Dynapower Company
- E.ON UK
- EDA RENOVAVEIS
- EDF Renewable Energy
- Edison Electric Institute
- Edison International
- EDP
- EDP DISTRIBUIÇÃO
- Efacec Power Solutions
- Electric Power Research Institute (EPRI)
- Emerge Alliance
- Emerson Network Power
- Enbala Power Networks
- Enchanted Rock
- Eneco B.V.
- EnerCo
- Enercon GmbH
- Enercoutim
- Energy Storage Report
- EnergyIN
- EnerNex
- Engie
- Enphase Energy
- Ensol Tanzania Ltd
- Eos Energy Storage
- ERDF
- EREN RENEWABLE ENERGY
- ETAP
- EURELECTRIC
- Exelon
- FERC
- Fluidic Energy
- Fluktuat
- FREEDM Systems Center, NC State
- Freie Universität Berlin
- Fronius España S.L.U.
- Fronius International GmbH
- Frost & Sullivan
- FuelCell Energy
- GDF Suez
- GE Power & Water
- General Microgrids
- Gildemeister Energy Storage
- Gommyr Power Networks
- Grupo Impresa
- Hatch Electro-Technologies
- Honeywell
- HSB Engineering Insurance
- Hydro-Quebec
- Idaho Power Company
- Industrie Canada
- Ingeteam Power Technology, S.A.
- Innhotep Think Tank for Innovation in Energy & Cleantech
- INTRACOM DEFENSE ELECTRONICS
- IPERC
- IREC
- janom s.r.o.
- K2J Environmental
- Keystone Steel & Wire
- Korea Polytechnic University
- Landis + Gyr
- Lawrence Berkeley National Lab
- Leclanché SA
- Leidos
- Lockheed Martin Energy
- Lux Research
- Marsh Creek LLC
- Martifer Solar
- MC Consulting
- Microgrid Institute
- MinesParisTech
- Mitsui & Co. Ltd.
- Morrison Foerster LLP
- MotuSolar
- Narada Power Source Europe
- Navigant Research
- NEDO
- Nemotec
- NY Independent System Operator
- NY State Smart Grid Consortium
- NextEra Energy
- Northern Power Systems
- NovaTech LLC
- Olidata spa
- Omnetric Group
- Omron
- OPAL-RT Technologies
- Oxford University
- Pareto Networks
- Peerless Lighting
- Pepco Holdings
- Power Analytics
- Princeton Power Systems
- QiDO Energy Development
- Qinous GmbH
- R.E.S. Ltd.
- Redflow Europe GmbH
- RELUMO
- REpower Systems Inc.
- ResoTek, Inc.
- Rhombus Energy Solutions
- Robert Bosch España, S.L.U
- RVE.SOL
- S&C Electric
- Saft America
- Sail Capital Partners
- San Diego Gas & Electric
- Sandia National Lab
- Saudi Aramco
- Saviva Research LLC
- Schneider Electric
- SCLE SFE
- sg++
- Shaldor
- Shimizu Corporation
- Siemens AG
- SMA Ibérica Tecnología Solar, S.L.U.
- Smart Com d.o.o.
- Smart Electric Power Alliance
- Smart Hydro Power
- SOFRECO
- Southern California Edison
- Spanish National Center on Hydrogen
- Spirae, Inc.
- Sunco Energy SL
- SunEdison
- Sunverge Energy
- Support2develop
- Susi Partners
- Sustainable Power Systems
- TECNALIA
- Tetra Tech
- The Boeing Company
- The Hartford Steam Boiler Inspection and Insurance Company
- Tractebel
- Trama TecnoAmbiental
- Trojan Battery Company
- U.C. San Diego
- U.S. Department of Commerce
- UniEnergy Technologies
- Universidad Carlos III de Madrid
- University College London, Electronic and Electrical Engineering
- University of Alberta
- University of California, Irvine
- UCLA
- University of Idaho
- University of Maryland
- University of Texas, El Paso
- University of the Basque Country UPV/EHU
- University of Wisconsin, Milwaukee
- Varentec
- Vattenfall AB, R&D
- Vestas
- Vieira de Almeida
- Viridity Energy
- Wells Fargo Bank
- West Monroe Partners
- Win Inertia
- Winch Energy
- World Bank
- Wuhan Huayuan Fukang Electric
- World Business Council for Sustainable Development

## Previous Attendee Job Titles Include:

- Assistant Professor, Microgrids
- Associate
- Associate Professor
- Attorney Advisor
- Business Advisor
- Business Development Director
- Business Unit Development Manager, Grid Automation
- Business Unit Director - Renewables (GB & International)
- CEO
- CEO and Co-founder
- Chairman
- Chief Commercial Officer
- Chief Marketing Officer
- Chief of the Office of Energy and Sustainability (OES)
- Co-Founder
- Co-Founder and CEO
- Co-Founder and President
- Deputy Director
- Director
- Director of Industry and Innovation
- Director, Distributed Electricity and Storage
- Editor
- ElectriFi Manager
- Energy & IT Analyst
- Energy Solutions Manager
- Energy Storage Marketing/Strategy Manager
- Engineer
- Engineering Manager
- Executive Director
- Founder & Managing Director
- Founding Partner
- General Manager
- Global Sales Manager Microgrids
- Global Sector Co-ordinator, Innovative Finance
- Head of Direct Sales
- Head of Innovation - Global Infrastructure & Networks
- Head of Microgrid & Digital Substation Solutions
- Head of Project
- Independent Consultant
- Industry Research Analyst
- Journalist and Economist
- Manager of Market Intelligence, Strategy and Innovation
- Manager, Business Development
- Manager, Optimization and Forecast
- Manager, Policy and Innovation
- Manager, Smart Grid & Technology
- Manager, Technology Development
- Manager, Utility of the Future
- Manager-Emerging Technologies Office
- Managing Director
- Managing Partner
- Market Design Specialist - Distributed Resource Integration
- Microgrid Advisor
- Microgrid Laboratory Responsible
- Microgrids CTO North America
- News Director
- Of Counsel
- Operations Manager
- Partner & Co-Founder
- Portfolio Analyst
- Power Systems Group Leader
- President
- President & CEO
- Principal
- Principal Engineer
- Principal Research Analyst
- IEEE Fellow
- Program Director, Sustainable Energy Transformation and Microgrid Project
- Project Engineer
- Project Manager
- Renewable Energy Segment Manager
- Renewable Energy Specialist
- Research Associate Renewable Energy
- Research Officer
- Researcher and Industrial Engineer, Grid Integration
- Sales Manager
- Senior Analyst
- Senior Consultant Hydropower
- Senior Director, Energy & Utilities Practice
- Senior Engineer
- Senior Manager, Smart Grid Integration, North America
- Senior Portfolio Analyst
- Senior Principal, Sustainability
- Senior Vice President, Policy and Business Strategy
- SETS Program Manager
- Sr. Climate Change Specialist and Program Manager
- Technical Consultant - Power Supply & Protection
- Technical Expert – Regulatory Instruments
- Technical Sales Manager
- Technical Support Manager
- Venture Developer
- Vice President
- Vice President - Smart Grid, North America Operations
- Vice President Business Development
- Vice President, Product Management
- VP Commercialization & Product Development
- VP of Operations & Fi

# 9<sup>th</sup> Microgrid Global Innovation Forum 2019 - Sponsorship Packages

## Platinum Level Sponsor

Value: \$5,000

- Positioning as top-level event sponsor on website, program guide, on-site signage, and all marketing communications
- 30-minute speaking slot, or participation in panel discussion as moderator or presenter
- Recording of presentation for hosting on SGO website as on-demand webinar (3 months)
- Copy of recorded presentation
- Tabletop exhibit in networking break and reception area
- 4 complimentary conference passes
- 20% off additional registrations
- White paper or press release posted on event Website
- Corporate description with hyperlink on event website
- Company information or insert included in registration bags
- Attendee List with contact information (provided one week following the event)

## Gold Level Sponsor

Value: \$2,900

- Tabletop exhibit in networking break and reception area
- 3 complimentary conference passes
- 20% off additional registrations
- Logo positioning in Official Program Guide, event website, and email communications
- Corporate description with hyperlink on event website
- Prominent logo recognition in on-site banners and signage
- Logo on event program and registration materials
- Company information or insert included in registration bags
- Attendee List (provided one week following the event)

## Silver Level Sponsor

Value: \$1,700

- Tabletop exhibit in networking break and reception area
- 2 complimentary conference passes
- 15% off additional registrations
- Logo positioning in Official Program Guide, event website, and email communications
- Corporate description with hyperlink on event website
- Prominent logo recognition in on-site banners and signage
- Logo in event program and registration materials
- Company information or insert included in registration bags

## Bronze Level Sponsor

Value \$1,200

- 1 complimentary conference pass
- 10% off additional registrations
- Logo positioning in Official Program Guide, event website, and email communications
- Corporate description with hyperlink on event website
- Prominent logo recognition in on-site banners and signage
- Logo on event program and registration material

## Feedback on the 2018 Editions (in Washington, D.C. and London)



"Intra-disciplinary approach leads to this Forum as the premier program in microgrid innovations and thought leadership."

-- Michael J. Zimmer, Washington Counsel, Microgrid Institute

"Excellent. I have benefitted from hearing quite an array of perspectives and case studies. You have brought together a wealth of talent that generated great dialog and will stimulate cross-fertilization."

-- Larisa Dobriansky, Chief Business & Policy Innovation Officer, General Microgrids

"One of the best, with highest quality presenters

on timely topics."

-- David E. Geary, PE, Co-Founder and Principal Engineer, DC Fusion

"The conference had a very good mix of academia, research, manufacturers, developers and investors."

-- Dr. Maria Brucoli, Research Engineer - Smart Energy Systems, EDF Energy R&D UK Centre

"Very good! It touched multiple aspects of microgrids, from financing to engineering to technology, which helped to give an overview of the industries in and around microgrids. Great networking possibility."

-- Parvathy Chittur Ramaswamy, Technical Manager - Energy Transition, Tractebel - Engie Group

"So constructive and learnable with fruitful interaction amongst participants. First-day workshop was very informative with actual economic figures."

-- Susumu Takahashi, United Nations Industrial Development Organization (UNIDO)

### To arrange your participation, contact:

**Daniel Coran**  
**Program Manager**  
**9<sup>th</sup> Microgrid Global Innovation Forum 2019 – North America**  
**[dcoran@smartgridobserver.com](mailto:dcoran@smartgridobserver.com)**  
**+1-815-310-3343**

### About the Organizer



The Smart Grid Observer is an online information portal and weekly e-newsletter serving the global smart energy industry. SGO delivers the latest news and information on a daily basis concerning key technology developments, deployment updates, standards work, business issues, and market trends driving the smart grid industry worldwide. Visit [www.smartgridobserver.com](http://www.smartgridobserver.com) to sign up for a complimentary subscription.

Previous Sponsors of SGO Programs Include:

SIEMENS

Schneider Electric

Itron

Trilliant

WATERFALL  
One Way to Connect

CISCO

BRIDGE ENERGY GROUP

westMONROE

S&C

S&C ELECTRIC COMPANY

Burns & McDonnell  
SINCE 1898

OPAL-RT

STUDER

TENDRIL

OMNETRIC Group  
A Siemens & Accenture Company

Check Point  
SOFTWARE TECHNOLOGIES LTD.

MelRok

Hendrix  
AERIAL CABLE SYSTEMS

elster

EMERSON

Nexant

Powerit Solutions

G&W  
Engineered to order. Built to last.

rti

FLEXERA  
SOFTWARE

happiest minds

gemalto  
security to be free

SafeNet

ThingWorx  
A PTC Business

XANT  
WIND POWER MADE EASY

the power collective

Kingspan Wind

POWER RUNNER  
applied knowledge to power.

ENERGYSAVVY

Inergy Systems

IPKeys

SUS  
SMART UTILITY SYSTEMS

CUBIC

NISSAN

EAST BANC  
TECHNOLOGIES

SUSTAINABLE POWER SYSTEMS

DARKTRACE

VARONIS

iFactor  
CONSULTING